

### Number of Residential Homes, Condos & Villas Sold

|                         | Most Recent Month |         |          | Most Recent Quarter |         |          | Year to Date |        |          |
|-------------------------|-------------------|---------|----------|---------------------|---------|----------|--------------|--------|----------|
|                         | 11-2015           | 11-2016 | % Change | Q3-2015             | Q3-2016 | % Change | 2015         | 2016   | % Change |
| Aiken                   | 134               | 152     | +13.4%   | 552                 | 579     | +4.9%    | 1,840        | 1,985  | +7.9%    |
| Beaufort                | 124               | 129     | +4.0%    | 569                 | 633     | +11.2%   | 1,877        | 2,061  | +9.8%    |
| Charleston Trident      | 1,038             | 1,245   | +19.9%   | 4,558               | 5,034   | +10.4%   | 14,817       | 16,247 | +9.7%    |
| Cherokee County         | 36                | 28      | -22.2%   | 118                 | 132     | +11.9%   | 434          | 454    | +4.6%    |
| Coastal Carolinas       | 778               | 844     | +8.5%    | 3,292               | 3,436   | +4.4%    | 10,930       | 11,448 | +4.7%    |
| Greater Columbia        | 681               | 881     | +29.4%   | 3,226               | 3,502   | +8.6%    | 10,152       | 11,296 | +11.3%   |
| Greater Greenville      | 712               | 924     | +29.8%   | 3,376               | 3,482   | +3.1%    | 10,666       | 11,543 | +8.2%    |
| Greenwood               | 76                | 53      | -30.3%   | 240                 | 239     | -0.4%    | 795          | 819    | +3.0%    |
| Hilton Head Area        | 248               | 323     | +30.2%   | 1,161               | 1,231   | +6.0%    | 3,695        | 3,912  | +5.9%    |
| North Augusta           | 438               | 509     | +16.2%   | 1,957               | 2,057   | +5.1%    | 6,412        | 6,882  | +7.3%    |
| Pee Dee                 | 122               | 142     | +16.4%   | 554                 | 598     | +7.9%    | 1,756        | 1,868  | +6.4%    |
| Piedmont Regional       | 185               | 171     | -7.6%    | 816                 | 751     | -8.0%    | 2,728        | 2,610  | -4.3%    |
| Southern Midlands       | 19                | 20      | +5.3%    | 77                  | 77      | 0.0%     | 275          | 268    | -2.5%    |
| Spartanburg             | 273               | 322     | +17.9%   | 1,190               | 1,305   | +9.7%    | 3,929        | 4,258  | +8.4%    |
| Sumter/Clarendon County | 86                | 112     | +30.2%   | 372                 | 397     | +6.7%    | 1,180        | 1,368  | +15.9%   |
| Western Upstate         | 275               | 349     | +26.9%   | 1,310               | 1,435   | +9.5%    | 4,032        | 4,458  | +10.6%   |
| State Totals*           | 4,696             | 5,605   | +19.4%   | 21,039              | 22,383  | +6.4%    | 67,843       | 73,265 | +8.0%    |

### Median Price of Residential Homes, Condos & Villas Sold

|                         | Most Recent Month |           |          | Most Recent Quarter |           |          | Year to Date |           |          |
|-------------------------|-------------------|-----------|----------|---------------------|-----------|----------|--------------|-----------|----------|
|                         | 11-2015           | 11-2016   | % Change | Q3-2015             | Q3-2016   | % Change | 2015         | 2016      | % Change |
| Aiken                   | \$142,780         | \$149,675 | +4.8%    | \$148,700           | \$162,500 | +9.3%    | \$147,000    | \$155,000 | +5.4%    |
| Beaufort                | \$187,000         | \$185,250 | -0.9%    | \$169,450           | \$205,500 | +21.3%   | \$170,000    | \$190,000 | +11.8%   |
| Charleston Trident      | \$247,000         | \$243,000 | -1.6%    | \$229,900           | \$241,000 | +4.8%    | \$228,000    | \$240,000 | +5.3%    |
| Cherokee County         | \$59,950          | \$113,000 | +88.5%   | \$91,500            | \$103,325 | +12.9%   | \$81,524     | \$100,000 | +22.7%   |
| Coastal Carolinas       | \$169,000         | \$180,000 | +6.5%    | \$169,000           | \$173,125 | +2.4%    | \$164,000    | \$167,662 | +2.2%    |
| Greater Columbia        | \$145,500         | \$150,000 | +3.1%    | \$154,000           | \$163,417 | +6.1%    | \$150,490    | \$159,900 | +6.3%    |
| Greater Greenville      | \$174,000         | \$179,900 | +3.4%    | \$173,435           | \$184,900 | +6.6%    | \$170,000    | \$180,000 | +5.9%    |
| Greenwood               | \$111,000         | \$135,000 | +21.6%   | \$131,000           | \$125,000 | -4.6%    | \$115,000    | \$129,000 | +12.2%   |
| Hilton Head Area        | \$277,233         | \$287,000 | +3.5%    | \$280,000           | \$290,000 | +3.6%    | \$275,000    | \$290,500 | +5.6%    |
| North Augusta           | \$154,900         | \$160,000 | +3.3%    | \$164,000           | \$169,500 | +3.4%    | \$156,980    | \$165,000 | +5.1%    |
| Pee Dee                 | \$136,500         | \$139,500 | +2.2%    | \$132,375           | \$135,875 | +2.6%    | \$129,900    | \$135,000 | +3.9%    |
| Piedmont Regional       | \$165,950         | \$152,500 | -8.1%    | \$167,440           | \$167,700 | +0.2%    | \$160,000    | \$163,000 | +1.9%    |
| Southern Midlands       | \$102,000         | \$85,500  | -16.2%   | \$97,500            | \$107,400 | +10.2%   | \$95,000     | \$100,000 | +5.3%    |
| Spartanburg             | \$135,000         | \$154,900 | +14.7%   | \$138,000           | \$150,000 | +8.7%    | \$135,000    | \$145,000 | +7.4%    |
| Sumter/Clarendon County | \$120,000         | \$125,000 | +4.2%    | \$135,000           | \$145,750 | +8.0%    | \$128,500    | \$135,000 | +5.1%    |
| Western Upstate         | \$154,400         | \$160,000 | +3.6%    | \$155,000           | \$157,535 | +1.6%    | \$149,900    | \$151,950 | +1.4%    |
| State Totals*           | \$174,000         | \$180,000 | +3.4%    | \$175,408           | \$185,000 | +5.5%    | \$172,000    | \$180,000 | +4.7%    |

### Average Days on Market Until Sale (DOM)

|                         | Most Recent Month |         |          | Most Recent Quarter |         |          | Year to Date |      |          |
|-------------------------|-------------------|---------|----------|---------------------|---------|----------|--------------|------|----------|
|                         | 11-2015           | 11-2016 | % Change | Q3-2015             | Q3-2016 | % Change | 2015         | 2016 | % Change |
| Aiken                   | 173               | 168     | -2.9%    | 166                 | 154     | -7.2%    | 177          | 167  | -5.6%    |
| Beaufort                | 88                | 111     | +26.1%   | 107                 | 76      | -29.0%   | 111          | 92   | -17.1%   |
| Charleston Trident      | 61                | 50      | -18.0%   | 54                  | 54      | 0.0%     | 60           | 58   | -3.3%    |
| Cherokee County         | 150               | 95      | -36.7%   | 129                 | 124     | -3.9%    | 138          | 130  | -5.8%    |
| Coastal Carolinas       | 171               | 152     | -11.1%   | 150                 | 149     | -0.7%    | 156          | 152  | -2.6%    |
| Greater Columbia        | 94                | 79      | -16.0%   | 89                  | 75      | -15.7%   | 97           | 82   | -15.5%   |
| Greater Greenville      | 72                | 57      | -20.8%   | 67                  | 53      | -20.9%   | 74           | 61   | -17.6%   |
| Greenwood               | 162               | 149     | -8.0%    | 140                 | 132     | -5.7%    | 150          | 150  | 0.0%     |
| Hilton Head Area        | 146               | 156     | +6.8%    | 145                 | 134     | -7.6%    | 150          | 141  | -6.0%    |
| North Augusta           | 131               | 127     | -3.1%    | 130                 | 126     | -3.1%    | 139          | 135  | -2.9%    |
| Pee Dee                 | 159               | 149     | -6.3%    | 151                 | 145     | -4.0%    | 139          | 150  | +7.9%    |
| Piedmont Regional       | 122               | 116     | -4.9%    | 113                 | 102     | -9.7%    | 124          | 110  | -11.3%   |
| Southern Midlands       | 225               | 306     | +36.0%   | 206                 | 227     | +10.2%   | 223          | 246  | +10.3%   |
| Spartanburg             | 130               | 105     | -19.2%   | 124                 | 109     | -12.1%   | 132          | 116  | -12.1%   |
| Sumter/Clarendon County | 181               | 154     | -14.9%   | 168                 | 166     | -1.2%    | 174          | 170  | -2.3%    |
| Western Upstate         | 98                | 72      | -26.5%   | 97                  | 82      | -15.5%   | 104          | 88   | -15.4%   |
| State Totals*           | 110               | 94      | -14.5%   | 101                 | 92      | -8.9%    | 108          | 99   | -8.3%    |

Markets where DOM is computed by **CLOSING DATE**: Aiken, Beaufort, Charleston Trident, Cherokee County, Coastal Carolinas, Greenwood, Piedmont Regional, Spartanburg and Western Upstate

Markets where DOM is computed by **CONTRACT DATE**: Greater Columbia, Greater Greenville, North Augusta, Greater Pee Dee, Southern Midlands and Sumter/Clarendon County

\*State Totals match the figures in the Monthly Indicators report and are not a summation of the areas in the tables. This is done so as not to double-count listings found in more than one MLS.